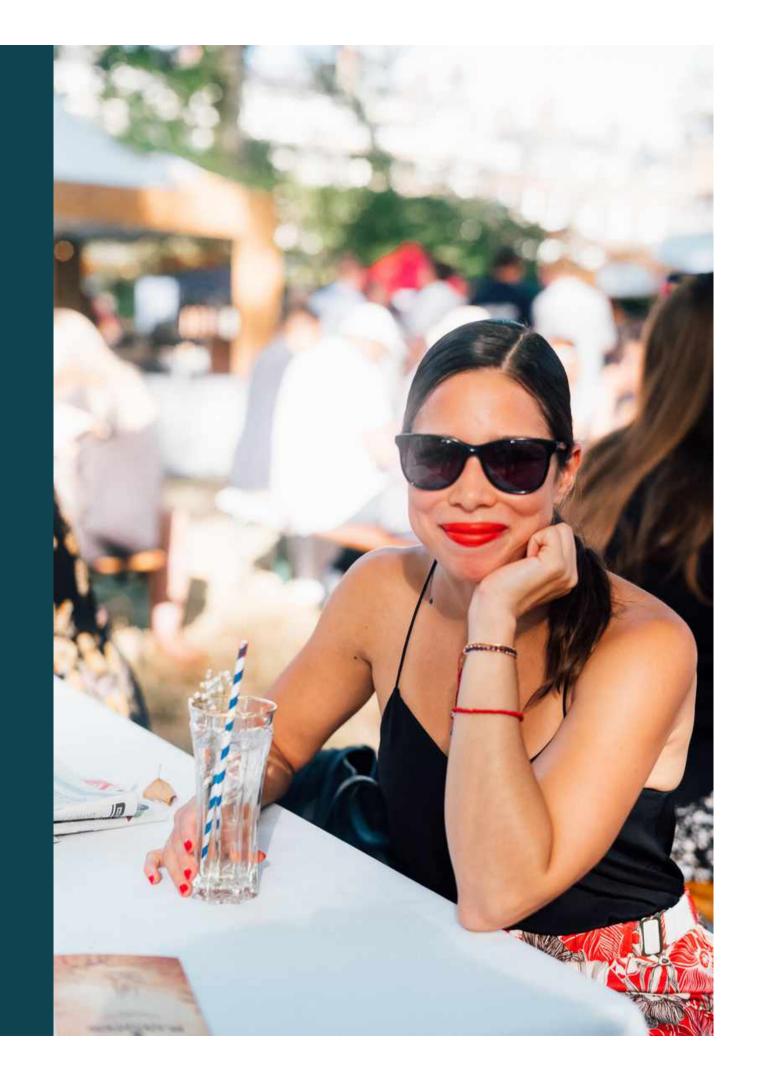
COCKTAILS in the CITY SUMMER SERIES 2023

JULY 06-08

AUGUST 17-19

SEPTEMBER 07-09

BEDFORD SQUARE GARDENS



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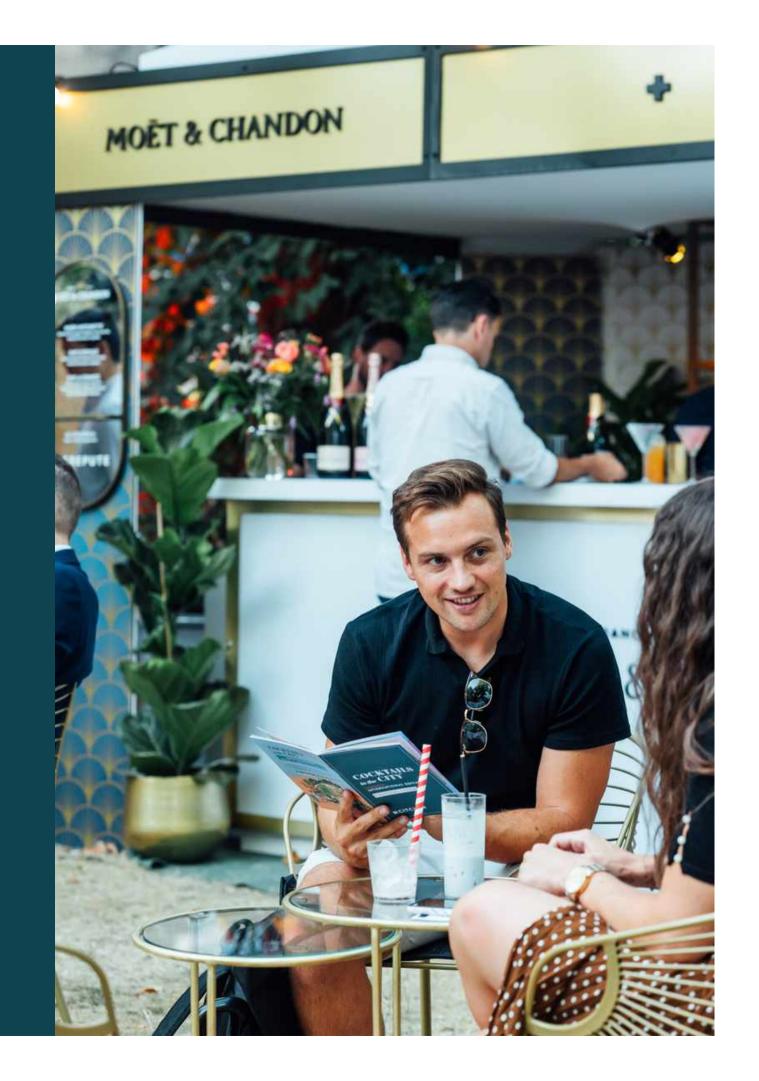
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REVIEWS

CITC has been a great experience for us 3 years in a row and we are back for 2023. Well attended and organised it works for us and our bar partners.

Alla Furmanova, Head of Events, The London Essence Co - RETURNING BRAND

We've enjoyed 4 events over the last 2 years. People are interested, the team love doing it, it's something we really look forward to and strengthens our relationship with brands. Carlos Londono, Bar Owner, Cafe Pacifico - RETURNING BAR

It was great for growing our brand awareness as a collab with our partner bar. We hosted tasting sessions throughout and found the guests were interested and engaged, great event. Allison Crawbuck, Owner of Devil's Botany - <u>NEW BRAND</u>

This was our first activation of the Baccarat bar outside of the venue. The event was well organised, the guests were engaged and we look forward to growing our relationship in 2023. Dino Koletsas, Bar & Beverage Operations Manager, Harrods - NEW BAR

I could not recommend CITC more. We coordinated directly with Andrew for our summer social of around 120 people. It could not have run any smoother or received any better feedback from our team. Jotpreet Sohi - Accenture - GROUP BOOKING



INTRODUCTION

Cocktails in the City is a delectable festival of drinks in London's largest private Georgian garden, bringing together great bars and brands working together to present their businesses to our brand savvy, socially active audience.

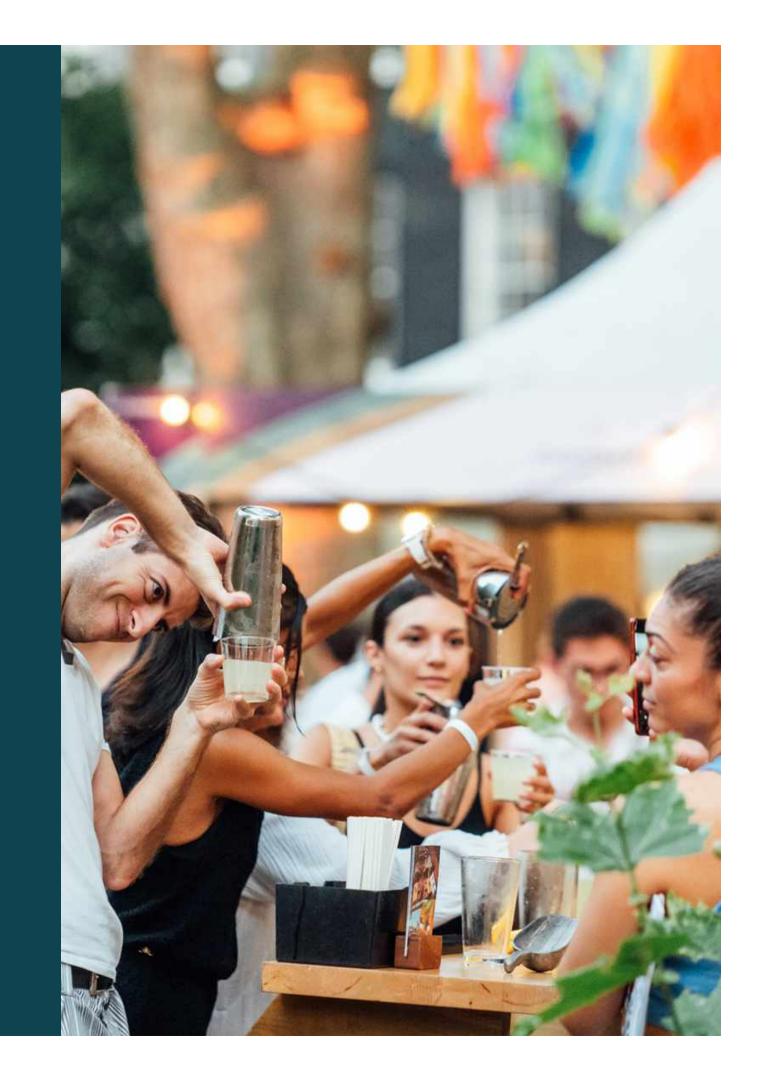
Welcoming 8216 guests and serving up over 30,000 cocktails over the summer of 2022 we are targeting 3,000 guests per event in 2023.

We provide a generous and equal footprint of nearly 30 square metres for our exhibitors in a spacious yet intimate environment in the luxurious surroundings of Bedford Square, Bloomsbury.

In 2023 Cocktails In The City will be focussed on enhancing the guest and exhibitor experience through Web 3 that will provide participants easier opportunities to engage with our audience digitally to amplify marketing messages and affect consumer behaviour during and post event.

A consumer facing cocktail experience, the joint venture model of Cocktails In The City provides bars and brands the opportunity to activate together, strengthening relationships that can lead to longer ongoing business together.

Stand rates are £3000 + vat per event and £2750 for multiple bookings.



THE FORMAT

Cocktails in the City have **20** stands available per event with a cap of 4 stands per category (gin, rum etc) to ensure brands stand out at each event.

Brands and bars work together to create signature cocktails, a well designed stand and engaging guest experiences at the event.

Signature cocktails are professionally photographed and provided for your use.

Information about the cocktail, brand and bar is included in the show guide.

The signature cocktails sold at the event are priced at £8.50 and this revenue is split equally between Cocktails in the City and the stand. The average cocktail rebate is estimated between £1600 - £1900 + vat (see financial summary slide)

Entry tickets include the guests first welcome cocktail which is rebated at £1.50 + vat and typically represents 28% of total sales.





DOWNLOAD SHOW GUIDE



THE STANDS

Each stand is provided with:

A 4.5m x 3m marquee

An outer fascia in natural unpainted OSB

Cocktails in the City serving cups in 8 oz sizes

Festoon and working lights for working during dusk/evening

Draped back wall made of natural calico

Battening across the back wall for adhesion of graphics

Ice (cubed and crushed and not block ice).

Bar back support

Basic power: 1 x 13amp 4-way plug for basic lighting, charging of devices etc

Exhibitors are provided with an additional 4.5m*3m of outdoor space

directly in front of their gazebo for furniture and experiences.





MAKING THE MOST OF CITC

Use the event as a catalyst to agree a longer ongoing contract with your event partner.

Use the event to challenge and reward key staff by giving them ownership of the opportunity to present your business in a third space.

Participate in our pre-event influencer sessions.

Host a tasting session on the tasting stage or host small masterclasses from your stand throughout the event.

Host social media competitions for event tickets and invite key customers and clients to attend the event.

Capture consumer date through onsite activation.

Network b2b with the other exhibitors and participants at CITC.

Speak to us about opportunities to collaborate with Cocktails in the City and some of our key event partners such as The Nudge, Foodism etc.





ADDITIONAL EXPERIENCES

Cocktails In The City are interested in working with bars and brands who can bring a wider variety of guest experiences to the event, strengthening the event proposition and enhancing the PR coverage.

Previous experiences have included:

- Blending sessions
- Silent disco
- Live music
- Competitive socialising
- Food and drink pairings
- Secret bars
- Private tasting areas
- Ice carving workshops
- Cocktail making workshops
- Spirit trails including a number of bars in one space





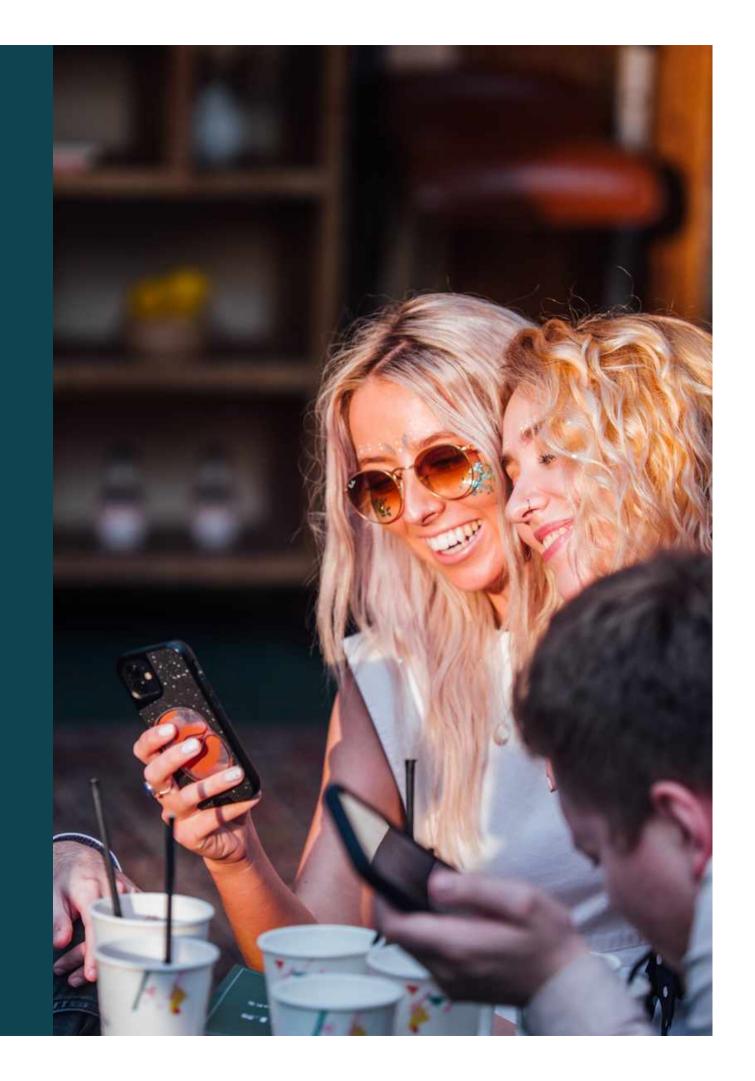
WEB 3.0

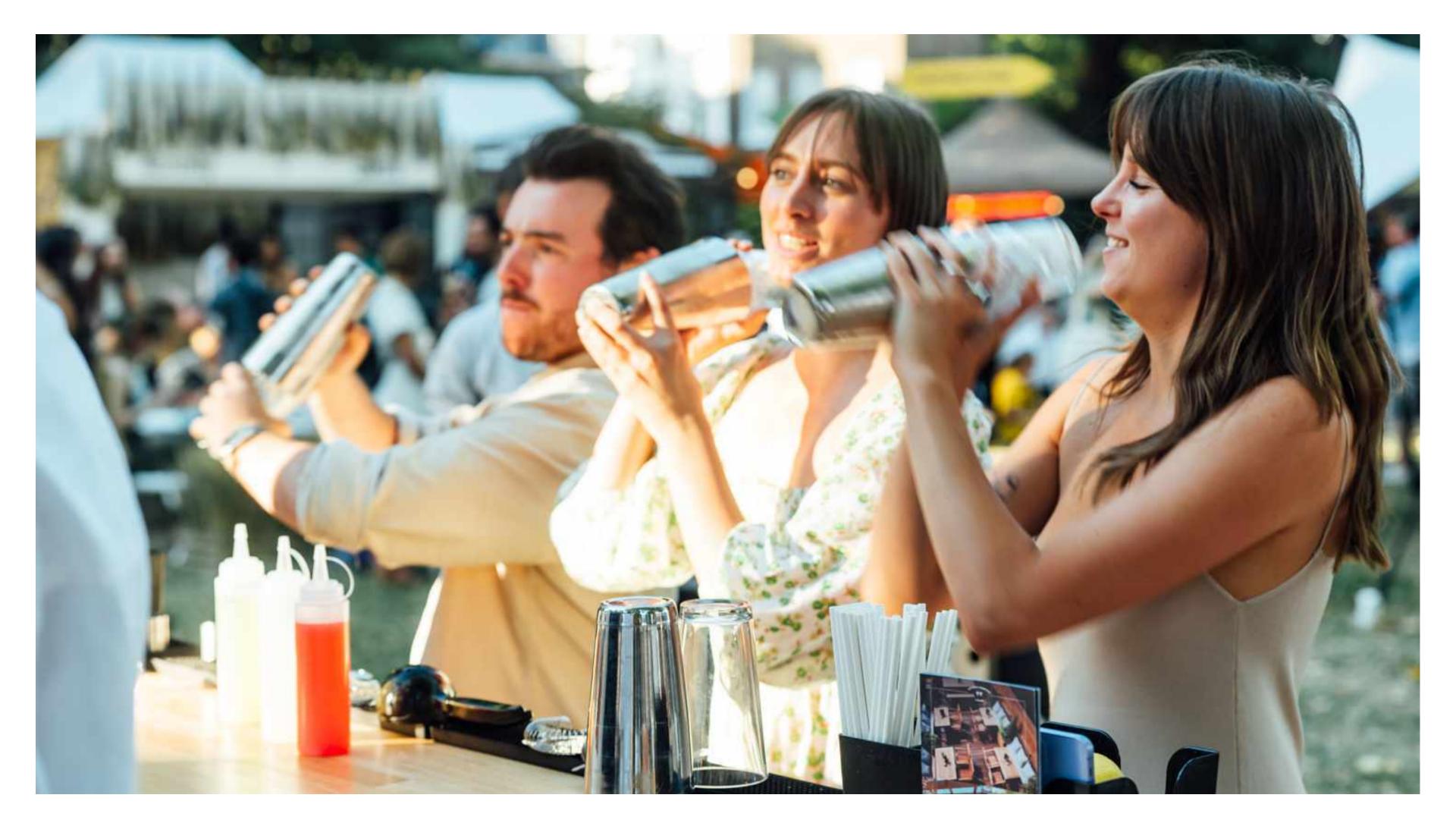
In partnership with Blade Wallet, Cocktails In The City will be using Web 3.0 to enable bars and brands to engage effectively and digitally with visitors.

Opportunities include:

- Digital loyalty program with real time benefits during the event
- Seamless and secure single button guest registration for tasting sessions
- Branded tradeable NFT's
- Digital rewards, vouchers, tokens dropped straight onto the customers phone
- Gamification opportunities onsite at the event such as treasure hunts/questing







EXAMPLE LINE-UP 2022











ROCKWELL

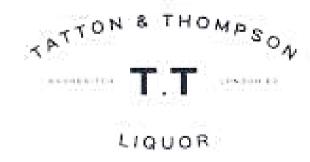






DISREPUTE











BAR 01 BAR 02



MANGO AND STRAWBERRY WOO WOO ROYAL

30ml Belvedere Vodka, 20ml sour strawberry cordial, 10ml mango liqueur, 50ml mango juice, 50ml milk, 20ml lemon juice

BELVEDERE

Made from only Polska rye, purified water & a distillation process by fire, Belvedere contains zero additives, is certified kosher, & is produced in accordance with the legal regulations of Polska vodka.

Produced in one of the world's longest operating polish distilleries that has been making vodka since 1910, Master Rye Distillers draw from a 600-year polish vodka-making history to craft vodka of distinct taste & character.

Its taste profile is structured & elegant with hints of almond, vanilla and white pepper.

a subtle sweet velvety mouthfeel & a smooth, clean finish.

COUPETTE

After launching in June 2017, Coupette soon became known for its authenticity and unpretentious style. It has since gained an international reputation, winning the industry's top awards and accolades and has successfully retained its place in the 2019 'World's Best Bar' list as being 23rd world's best bar.

Complex ideas and lengthy procedures take place behind the scenes leaving Coupette's guests free to explore the stories, flavours and nuances of the drinks.



FROZEN COOKIE DOUGH CADILLAC

40ml Belvedere Vodka, 10ml Galliano Vanilla, 10ml Mozart White Chocolate, 20ml cookie dough syrup, 10ml double cream, 2 scoops vanilla ice cream.

ARDBEG WEE BEASTIE

Ardbeg Wee Beastie has been matured for just 5 years, making it the untamed 'enfant terrible' of the whisky world.

Whereas most single malts seek the smoothness and balance of older age, we know that more time in cask tends to subdue the smokiness that so many whisky fans love.



PENCILLIN ON WAX

30ml Ardbeg Wee Beastie redistilled with fresh ginger, 15ml verjus, 5ml agave, 10ml Sauternes wine, wax ageing*

SCOTCH PORNSTAR

30ml Passion Fruit Ardbeg Wee Beastie, vanilla, 20ml buttered orange, 100ml Irn Bru*



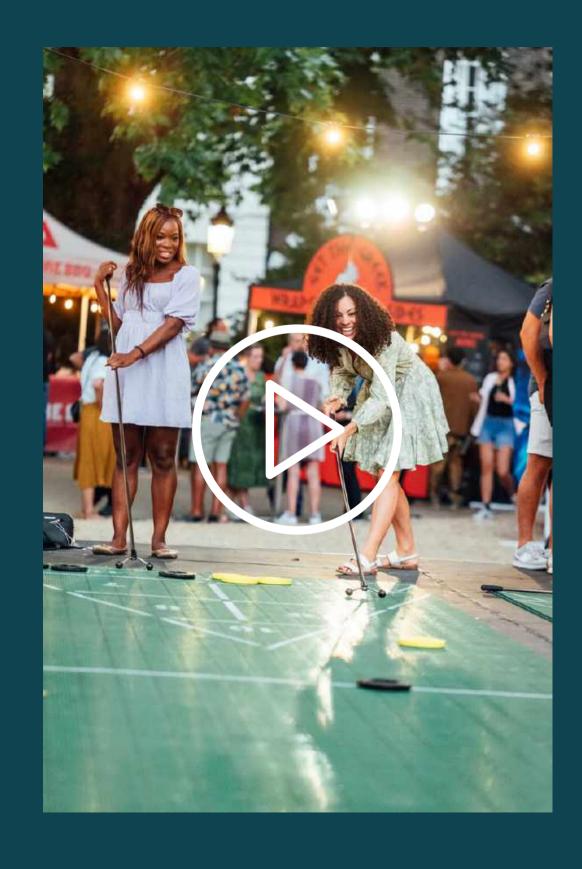
STRONGMAN'S TIPPLE

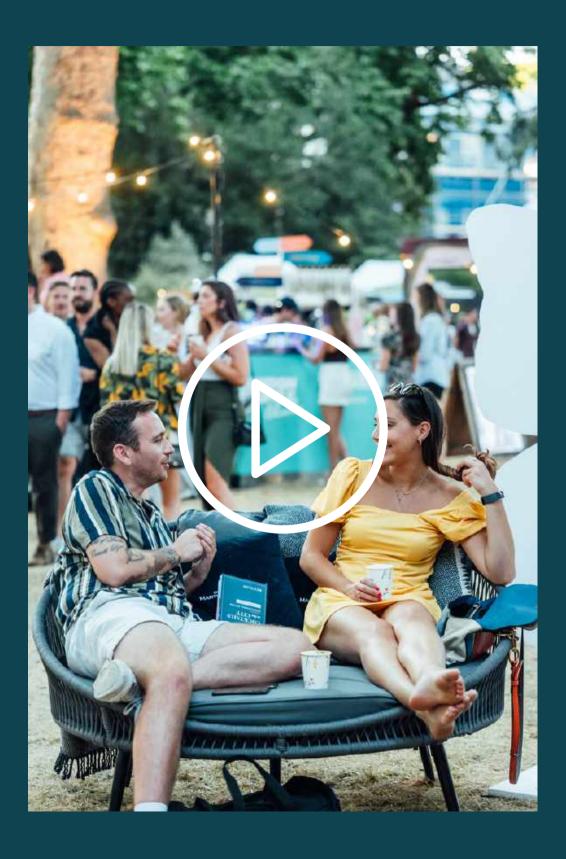
Strongman's Tipple is an award-winning duo creating delicious cocktails out of a Bermondsey-based flavour lab.

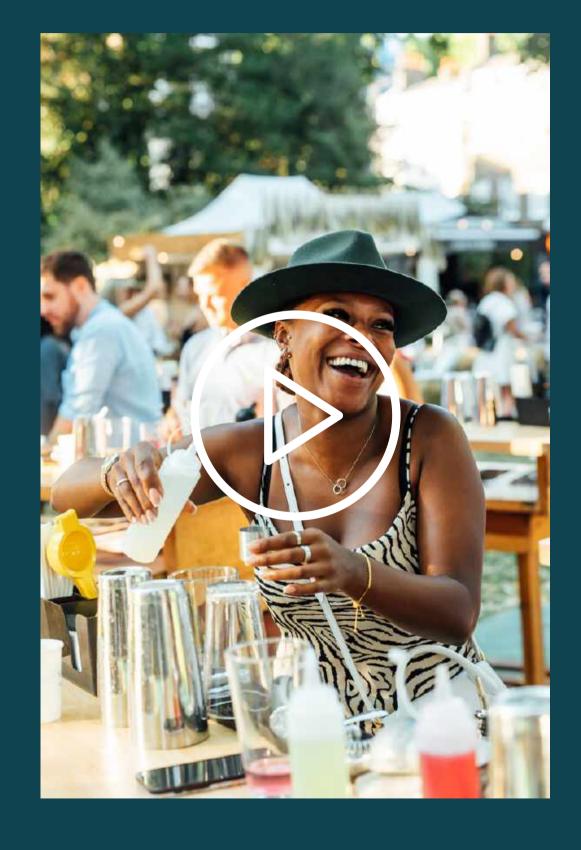
Tomas and Lukas pride themselves on integrating innovative lab techniques into their drinks development, producing bar quality cocktails for people to enjoy at home, at a bbq, on the go.

A huge focus for this duo is on locally sourced premium, seasonal, and sustainable ingredients, working with local foragers and producers.

SUMMER REELS









EXAMPLE COVERAGE 2022

INITIAL ANNOUNCEMENT

foodism





Thereis across the summer will include Innovation and Discovery, International Edition and Festival of Drinks.

as Bourne & Hollingsworth, Coupetti, Dissepute and Hom

Running from 7-9 July, the Impossion & Diagovery weekend will launch the summer series by bringing together some

of the citys most creative cocktail minds in one piggs. Guests can expect playful category crossovers and pairings,

new bars and faces alongside the chance to rediscover some of London's most renowned and much-loved bars, such

DEADLINE OCTOBER 20.

The Gin Mosters 2022

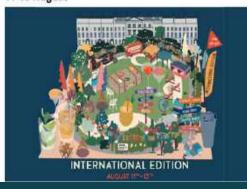




WEEKEND 1: INNOVATION & DISCOVERY 7-9 July

Cocktails in the City is making its grand entrance with a weekend dedicated to all the cutting-edge creativity happening in London's cocktail scene. This is the time to check out the latest trends (didsomebody say disco drinks?), discover new bars and hit up tried-and-true favourites (we're looking

WEEKEND 2: INTERNATIONAL EDITION





Not ones to mess with a good thing, this

that's pussed so popular in the past, but adds

SHIP COUNTY WOULD

in a Thursday-evening session that's ideal for

with bookings for eight or more available.

provoking panel events as well as great live

a set of declurious early doors and making

usic, ice sarving, shuffletiourst and more Although, if you simply plan on grabbing

And beyond the cocktails and some delicious street fond, there's a programm of entertainment in the form of thoughCOCKTAI FOR 202:

GLASTONBL LONDON'S

The capital's hottest force with not one, n

They're all set to tal live music, masterda Funkidory, Laki Kane

Each mini-festival w cocktails flowing all s

met exciting drivin brands in the world in

seastful grown number We're growning that

Their's expectly adopt you'll find in three

workends in July, August and September as Cocktells in the City rulis into Bedford

Square Gardens in Central London, Asia pterious pours, its three events are placed

roughout the summer, such of them dissysteming a different thems, but all

nake sure you mark in your calendar

ringing some of London's bost bursending

alient regetter with an array of outstanding spirits. The result is a celebration of mixed

JULY

HELLO!

Taveler





10. Sip away at a cocktail festival

With the sun due to shine down on the capital this week, the arrival of the London Summer Series couldn't have come at a better time. Celebrating innovation and discovery, the three-day event will feature some of the most creative cocktails on the scene – shaken and stirred by leading mixologists. In addition to the drinks, expect live entertainment, engaging masterclasses and street food sure to soak up the flavour some concoctions.

Address: Bedford Square Gardens, Bedford Square, London, WC1B 3ES

Website: cocktails in the city.com

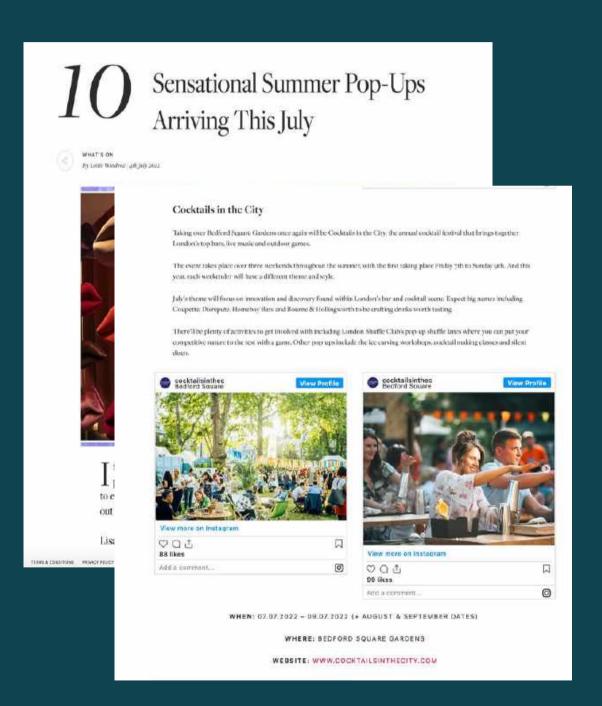
Price: £20 per person

Dates: Thursday 7 July - Sunday 9 July



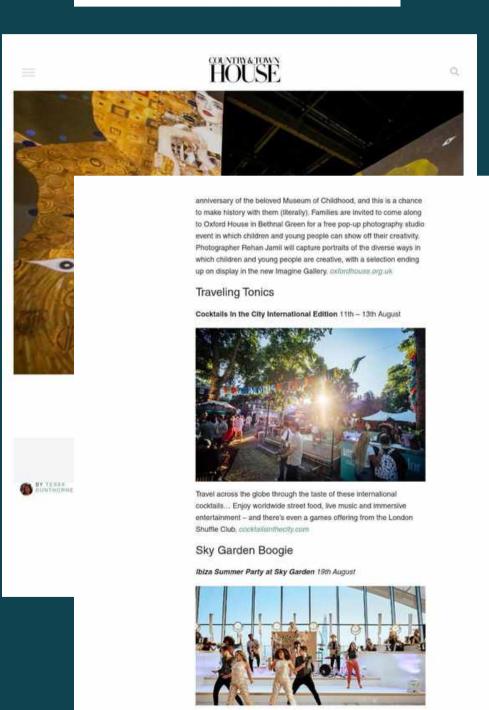
This live-stream

THE HANDBOOK

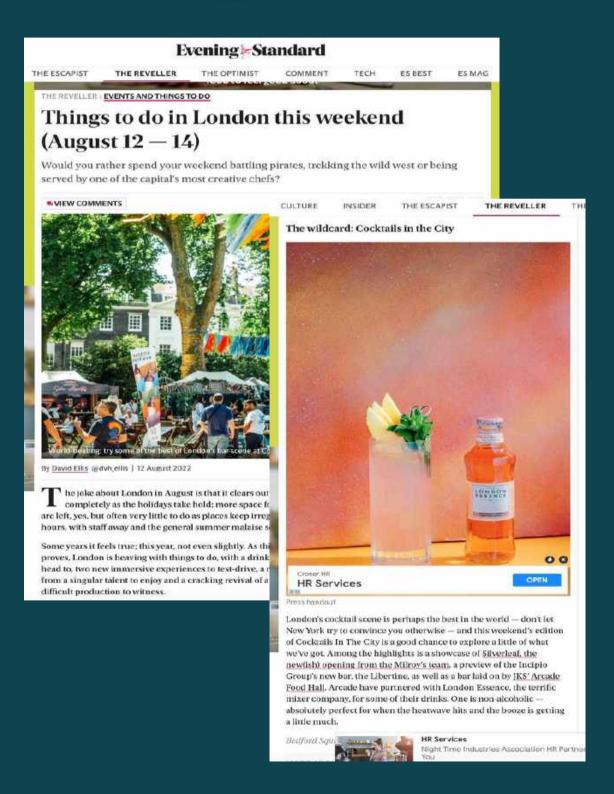


AUGUST

COUNTRY&TOWN HOUSE



EveningStandard.





#NUDGE

The Weekend Guide

Swing Dancing & An East London Crypt

(Member Contont)



Now that the sun has retreated, the heat has subsided and the clouds have emerged - giving us all a much needed break from sunburn; train tracks going on fire; and chickens laying boiled eggs - we can *finally* do something other than lying in the park drinking rosé and ice cream all weekend.

And so in celebration of this opportunity to do more, see more and be more we've meticulously handcrafted a weekend guide for you - and you alone - that includes watching a radical dance performance in a brutalist car park; checking out a huge illuminated version of the earth suspended in a gothic church; a brand new food festival with appearances from Legare and Frenchie; free swing dancing; a pop-up bar from Edinburgh; and an immersive show-meets-escape room set in an East London crypt...

YOUR WEEKEND GUIDE

SEPTEMBER





THIS WEEK WE LOVE

Bose QuietComfort® Earbuds II

2 year guarantee included

These are the best events coming to this week

C Commont

SHOP NOW >



f Share (9) (7) (-) <





Summer may be officially over today, but the weat still nice and we have no intention of slowing down especially when there is such a lot going on in our

From the Chelses History Festival through helidayir Brixton (why not?) there's so much to do.

The packed agenda also includes cocktail feativals even a New Orleans-style marching band, for goods Subject matter goes from animals to the abstract cosmos and - watch out! - they're huge.

September 10-28, 340 Kings Road, SW3



We can't really think of a festival that's not about the drinks. but it's nice to have a Festival of Drinks anyway, right?

It's the latest event from our good friends at Cocktails in the City and also the last one of the year with everyone joining in, from the Baccarat Bar at Harrods to party space The

Expect eye-watering/mouth-watering cocktails like Penicillin on Wax from Strongman's Tipple and The Watermelon Sour from The Libertine.

You can also get stuck into ice carving sessions, join the Monkey Shoulder silent disco and have a go at shuffleboard. All this in a beautiful garden square in the centre of London.

September 8-11, Bedford Square Gardens, WC1



Things To Do This Weekend In London: 10-11 September 2022

Looks like this article is a bit old. Be aware that information may have charged since it was published.

Things to go this weekend is spansored by Art of London

In light of the news of the death of Gueen Elizabeth II, it's worth double checking events you're intending to go to are definitely going ahead.

All weekend

Saturday 10 September



Unlimited Festival is on at

NO SANTANDER CYCLES: D September, you won't be ab return any bikes you already blikes to become available fr

UNLIMITED FESTIVAL: Sove Unlimited Festival, The fiveincluding BSL performances

GREAT RIVER RACE: A 21.6 mile stretch of the Thames from London Docklands, to Ham in Surrey, is the setting for the Great River Race. Head down to the water's edge along the route to see up to 330 crews from all over the world going head to head, from serious athletes to charity entries. FREE,

London: 8-9 October 2022

LIGHTYEAR: Today's chosen film at Barbican's Family Film Club is Lightyear, the recently released Buzz Lightyear origin story animation. The film is captioned for the hard of hearing, and there's a BSL-Interpreted pre-film Pixar guiz, so start swotting up. 11am

REGENCY DAY: Apsiev House - also known as Number One London - holds a Regency Day, a chance to experience what Regency life was like in a grand London home such as this. Try out some dance steps, and learn about the food, drink and etiquette of the time. 11am-5pm

COCKTAILS IN THE CITY: The final Cocktails in the City event of the summer ends today. Bedford Square Garden is home to pop-up versions of some of London's best bars, including The Blind Pig. Calloch Catley, London Shuffle Club and TT Liquor. Sup on specially-concocted cocktals as you ergoy Eve music and entertainment, workshops and street food, 12pm-4pm/5pm-10pm

WEMBA'S DREAM (CANCELLED): Wembley Park and the Royal Philharmonic Orchestra team up for Wemba's Dream, a free performance of music, dance, poetry and carnival aris, celebrating the diverse communities of Brent, FREE, 1.15pm-4.30pm

MINIBEASTS: Zoologist and author Dr Nick Crumpton and entomologist and curator, Beulah Garner, tell you why everything you know about minibeasts is wrong. For example, it's not true that all bees die once they've stung you, or that centipedes have 100 legs. Age 74. 2pm-3.15pm

ETHIOPIAN NEW YEAR: Head to Poplar Union to celebrate Ethiopian New Year with live music from the

* SECRET LONDON













THINGS TO DO TOP NEWS FOOD & DRINK CULTURE ESCAPES WELLNESS & NATURE SECRET GUIDES SECRET WESTFIELD

91 Simply Smashing Things To Do In London In September 2022

Can you believe we're getting closer and closer to the end of the year? Better fill your diaries before you blink

number of different venues. Expect established and emerging jazz artists and the chance to SAM BARKER - STAFF get a look inside some private member's clubs where some of the gigs take place. Plan ahead by checking out the programme of performances.

17. Try out some world-class cocktails (September 8-10)





Ever bemoaned the fact that to try out cocktails from different bars you have to actually go September already? WI to different bars? Wouldn't it be easier if they were all in one place so you could try out a so there's no need to he bunch of things at once? Well, that's exactly what's happening at Cocktalls in the City. The And the weather may be event finds some of London's best bars pooping up in a beautiful private Georgian garden left. Regardless of if you for you to enjoy. Expect 20 bars, live music, delicious food, and plenty of fun games and

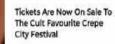
18. Be dazzled by British Beauty Week (September 5-11)





Bounce Are Offering Free Games Of Ping Pong In London On World Mental Health Day





6 OCTOBER, 2022



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Worlds

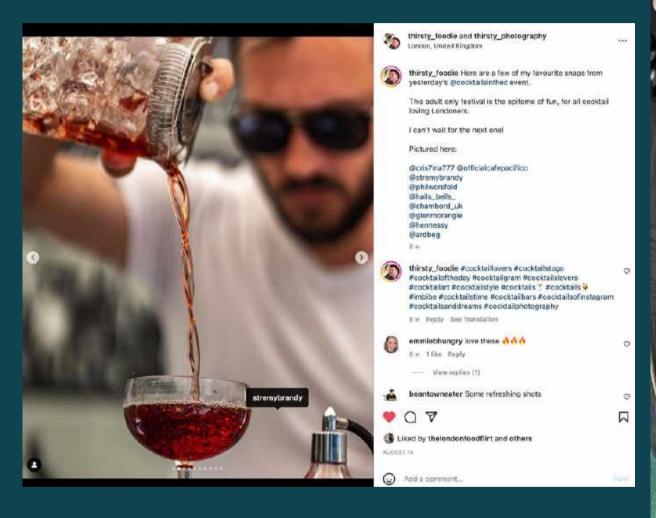




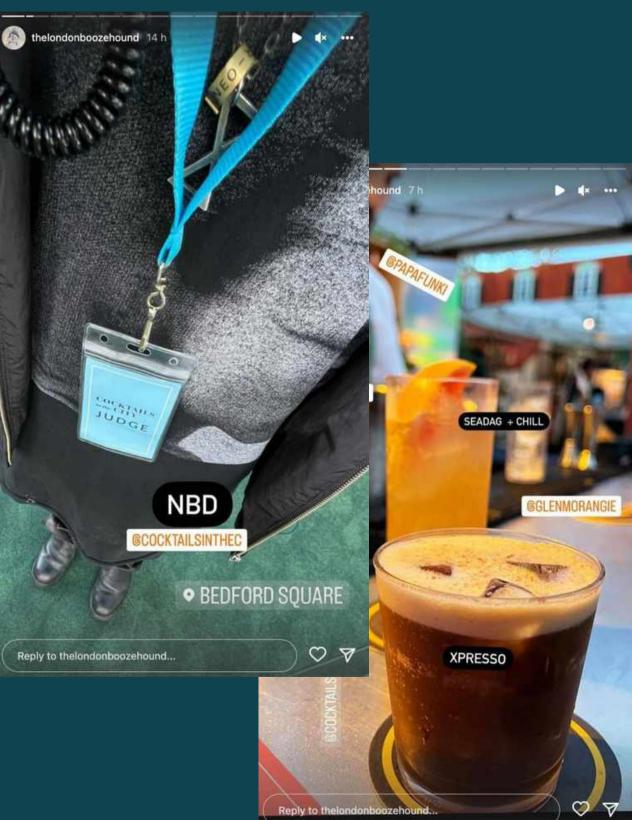
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INFLUENCER COVERAGE

@thirsty_foodie (13.7k followers)



@thelondonboozehound (77.3k followers)



@thenudgelondon (71.2k followers)





EVENT SUMMARY & FINANCIALS

ALL FINANCIALS EX VAT

STAND COST:

£3000 - 1 event

£2750 - multiple events

Includes 4.5m x 3m gazebo, power, grass mats, cups, ice, cocktail photography

OPTIONAL EXTRAS

BAR HIRE: £400/£300

4 metre or 2 metre bar hire from Create Cocktails with choice of

fascia

PRINTING*

BACK WALL: £390

FRONT FASCIA: £300

BRANDED BAR FRONT: £190

COCKTAIL REBATE

Welcome drinks rebated at: £1.50

Cocktails purchased at event rebated at: £3.54

Average estimated rebate: £1600 - £1900

Expected number of drinks per stand: 600 - 800

SESSION TIMES & VISITOR NUMBERS

Thursday: 17.00 - 22.00 / 600 - 700 pax

Friday: 16.00 - 22.00 / 800-1100 pax

Saturday: 12.00 - 16.00 / 400 - 600 pax

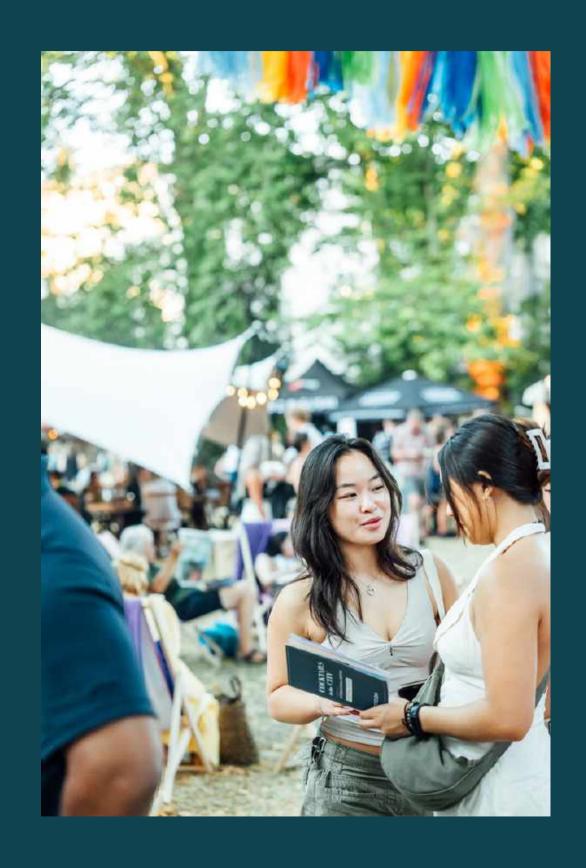
Saturday: 17.00 - 22.00 / 800 - 1100 pax

Set up the day before or the morning of the event. Breakdown after

event or Sunday morning.

^{*}All prices include installation and delivery

GALLERY







Thank you for considering Cocktails In The City

For all event queries please contact:

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drinks@cocktailsinthecity.com